New Hampshire Public Utilities Commission Staff Advocates

Docket No. 10-025

Respondent: John Lisciandro

Director,
Deloitte FAS

Request:

One Communications Corp.

CRC Communications of Maine, Inc.

Bayring Communications

Dated:

March 31, 2010

Item: One: Staff ADV-4

Please refer to the Lisciandro Testimony at page 10, lines 11-21: Please identify the sources of FairPoint's projected special access revenue by service and provide the percentage of the projected

special access revenues attributable to each service.

Reply:

In the telecom industry, the sources of special access revenue include both wholesale and retail customers purchasing products such as private lines and backhaul. We were not provided a breakdown of projected special access revenue by service as FairPoint simply applied a % growth over previous period special access revenue rather than a more detailed approach that would include specific factors such as service types, rates and customers.